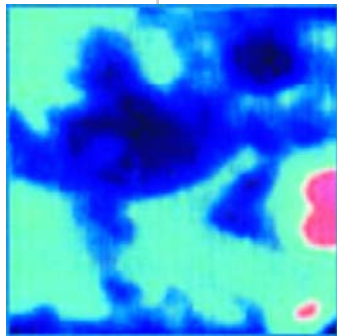




## Xenova deploys RAM across newly merged group

Following Xenova's successful merger with Cantab Pharmaceuticals, RAM has been selected as the group-wide Fixed Asset Management Solution

Xenova, the London and Nasdaq quoted biopharmaceutical company which specialises in the development of novel drugs to improve the treatment of cancer, has selected RAM's Fixed Asset Management solution following a strategic review of financial systems within the group.



Xenova, which completed its stock market merger with Cantab Pharmaceuticals in April, was founded in 1987 and the combined companies are now focused on the exploitation of their small molecule vaccinology & gene therapy technologies.

One of Xenova's key priorities, following the merger, was the integration of existing software across the group. All systems, including those within finance, were evaluated to establish which was best suited to meet new procedures and provide tighter controls across the company.

"Within the finance area this was particularly important, especially in terms of fixed assets," said Kelly Chessum, Xenova's chief accountant. "There were a number of separate packages employed across the

organisation, so we needed to establish which one was best equipped to cover the group as a whole."

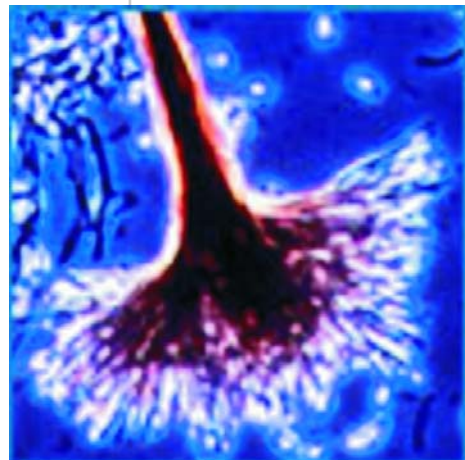
RAM, which had been used within Cantab since 1994, was selected because, as Chessum recalls, "It met all the

criteria we had set out and having discussed our requirements with the team at RAM we had a lot of confidence in its ability to bring our asset data successfully into one system."

"In addition," added Chessum, "RAM has an excellent track record within the group. It is an extremely user-friendly product, the support is always first class and, having previously used the system to plan the relocation of assets, IT equipment and associated items to our current premises on the Cambridge Science Park, we have a lot of faith in its ability to deliver software that works."

"Being the specialist supplier, company mergers are one of the areas that Real is very strong in," said Mark Johnson, RAM's marketing manager. "Our solutions, which have been implemented by 50 of the FTSE 100 companies, are so flexible that companies can quickly build new centralised systems while maintaining full historical records of all asset events."

The RAM system will go live later this month and will be used to build a centralised register of laboratory equipment, capitalised assets, IT equipment and all associated consumables across Xenova's 3 locations.



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